

# FLOWONIX

## Flowonix Medical Position Description

<b>Position Title</b>	Field Clinical Engineer	<b>Reports to</b>	Director, Field Clinical Operations
<b>Department</b>	Field Clinical	<b>Location</b>	Home Based

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### **Professional Positioning and Accountability Objective:**

Under the general supervision of the Director, Field Clinical Operations, the field clinical engineer (FCE) is to represent the company as a professional and competent resource of company product knowledge, intrathecal pump technologies, and clinical treatments using implantable pumps.

The FCE's responsible to provide remote and on-site field study management and support for all company clinical trials clinical trials.

Additionally, the FCE is accountable for professional consociation with prominent clinical leaders to collaborate on improving pump technologies and clinical applications in relation to Flowonix present and future goals.

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### **Essential Functions:**

- Maintain historical highlights and current knowledge on Flowonix intrathecal pump (ITP) therapies; ITP technologies; new pump indications, applications, treatments, and pharmaceuticals.
- For all post-market clinical trials, assist and support the Clinical Studies Department with site selection, site evaluation, product and protocol training, site compliance, and source documentation capture. Facilitate and encourage study enrollments whenever possible.
- Establish and build relationships with physicians and other providers to position FCEs as both clinical and technical intrathecal pump experts, to obtain pertinent product and industry feedback, and to consider novel advantages of ITP applications.
- Obtain and maintain competent technical and clinical expertise to collaborate with sales on business development and product Strengths, Weaknesses, Opportunities, and Threats (SWOT) analysis
- Enhance technical branding via participation in KOL meetings, Physician Round Table discussions, and other marketing directed field functions.
- Offer constitutive and material field technical support and education for product upgrades (e.g., firmware and software), strategic product releases, SOP procedures, product behavior anomalies, and complicated pump interventions (invasive and non-invasive)
- Serve as product field advisor to sales representatives and physician implanters as well as support all field procedures, as necessary.
- Provide ongoing product education support, pump system troubleshooting, clinical procedural guidance, and professional development advisories to field co-workers.

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### ***Ancillary Functions:***

- Support competitive technical analysis and product development.
  - Collaborate with universities, outside companies, and investigators on independent clinical studies: provide product related technical consultation, protocol review, and data capture methodology.
  - Support Research and Development Department on product development and field testing
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### ***Decision-Making Authority:***

- Provide guidance to clinical study sites (including review of protocols, procedures, study-related implants, protocol defined routine follow-up visits etc.)
  - Address any questions or concerns while acting as liaison between clinical study sites and Flowonix.
  - Recommend any corrective actions or solutions to issues at clinical implanting centers.
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### ***Position Specifications:***

#### **1. Knowledge/Educational Requirements**

- Advanced degree in Engineering preferred or degree in related medical field.
- Previous experienced as a Field Clinical Engineer preferred or advanced experience in clinical research, medical device management or related medical field experience
- Minimum of five years of related experience in clinical settings is required.
- Familiarity with implantable and programmable medical devices is mandatory.
- Strong organizational skills and ability to meet deadlines is required.
- Excellent written and verbal communication skills is required with ability to converse and interact with employees at all levels.
- Willing and able to work in both independent and large group setting environments.
- Willing and able to travel approximately 80% of the time is necessary.

#### **2. Skills and Abilities**

- Thorough knowledge in Operating Room and hospital procedures, medical device programming, and trouble-shooting methodologies
- Effectively communicate between Flowonix and clinical/sales sites
- Strong interpersonal and technical communication with Physicians and Office/Clinic personnel
- Strong medical and technical background with effective teaching processes
- Good computer skills (Word processing, spreadsheets, presentations, graphics, internet)

#### **3. Physical Demands/Work Environment**

Normal office environment. Requires domestic and some international travel with product and equipment.

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### *Positions Supervised:*

#### Direct Reports

None

#### Indirect Reports

None

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### *Working Relationships:*

#### 1. Internal Contacts

All Departments

#### 2. External Contacts

Interface with all clinical study/project sites, including investigators, clinical coordinators, and site personnel, sales personnel, and in-house staff.

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### *Signatures:*

Position

Incumbent:

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Print Name

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Signature

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Date

Supervisor:

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Print Name

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Signature

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Date

HR Department:

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Print Name

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Signature

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Date